COLORING OUTSIDE THE LINES: NETWORKING & SHARING
Form a group consisting of individuals with similar colors
Show your strengths!

- Organizing
- Using PowerPoint
- Using Publisher
- Navigating Social Media
Collaborate with individuals that have strengths in different areas.

"Honest networking"

What do you do for a living and how can I use you to my benefit?

I'll give you vague details only, so you can't Google me and show up at my office with a resume.

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• Give 110% when you are networking and don’t let relationships fade

• Take time to send a quick text, email or IM
  • If you run across an article or something that you think will benefit someone, send it to him/her
Group work time!!!
You are at a conference and you hear of someone who has implemented something that you think will work well on your campus. How do you connect?
Listen and communicate your appreciation.
Expect NOTHING in return and give back 10x more than you receive.
Give extra time to networking whenever possible
Scenario 2

- You meet someone at a conference. The individual sends you multiple emails and leaves several voice messages before you return from the conference.

- What do you do?
Respect the opinions of others

"It's a great philosophical concept, Oog, but is the world really ready for 'human dignity'?"
Practice networking with friends in order to diminish shyness and fear
You are wanting to continue your education and you hear about someone at the conference who has just completed the program you are interested in.

How do you initiate the conversation?
Do not annoy people. Know when to Back Off because no one likes to be harassed.
Build rich, meaningful, and rewarding relationships.
Create your own Coloring Book!!!
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<th>Name</th>
<th>Phone (work)</th>
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<th>Expertise</th>
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